



# Helping Each Other Do More ... Effectively and Affordably

All You Need are the Right Tools
- the Right Solutions - the Right Connections

You are receiving this newsletter because we are already connected. Whether you are using the complete TTS Platform or individual modules to help improve your business performance, we are connected. For us to stay connected with you, we at TradeTech Solutions strive to continually improve our products, software solutions, and services, so we can continue to positively impact your business. More importantly, like you, we strive to expand the number of ways we can assist and influence customers' business.

Given today's environment, we all need to be expanding and developing our capabilities to prove our value each day. Yes, we are all connected – from Service Provider to Manufacturer's Representative to Manufacturer to Distributor.

What connects us to all of you? Desire, Development and Data. Coming up with new solutions that are effective and affordable is not enough anymore. New solutions need to be timely – and the data associated with these solutions need to be in Real Time. With the implementation of the new 5G era, availability of data will not be the problem. It will be our ability to access, analyze and act on that data in real time so that we provide the most complete information to our customers faster than anyone else.

So with that in mind, TTS is pleased to announce our latest expansion and newest connection – with Distributor Data Solutions (DDS)



### What does DDS do and what will that mean to our connected partners like you and your customers?

DDS provides access to enhanced product content that benefits:

- Manufacturers by delivering the latest product content to their representatives and distributors
- Distributors by powering their e-commerce websites
- Representatives by creating Submittal Packages through TradeTech Solutions and quick access to product specifications

#### **Affordability in Mind**

The more manufacturers that share data with DDS, the faster our connected network will be operating with complete data and at the highest efficiency. Please follow this link to see how TradeTech is taking advantage of this for you.

https://www.tradetechsolutions.com/PDF/Submittal%20Package%20Powered %20By%20DDS.pdf

### What Does This Mean for TradeTech Solutions and You?

Real-time product data, quotes, sales, results and a lot more. **How?** Integration!

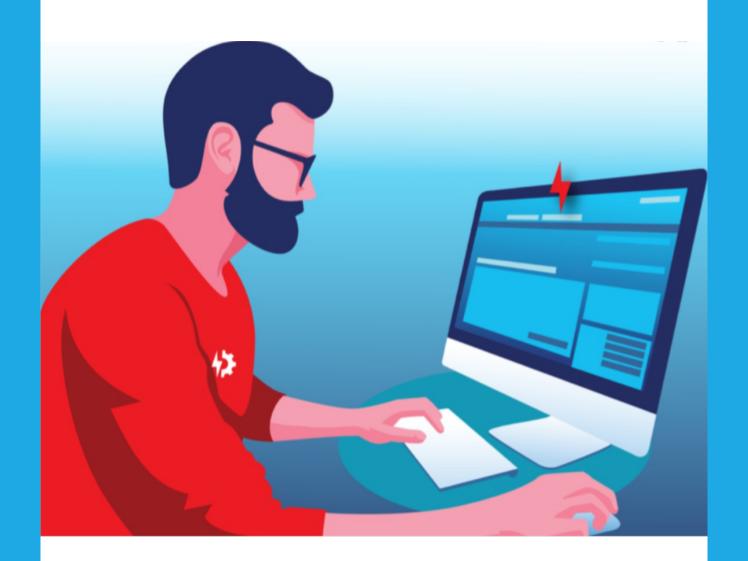
TradeTech Solutions can integrate with any system, Salesforce, custom software, UPS, SAP, Eclipse. TradeTech has the ability to send/receive EDI files (orders, quotations, etc..) between you and your manufacturer and between you and your distributors.

TradeTech Solutions can work with any electronic format.

You will have the real-time data that is required to function in today's sales process.

As we integrate with DDS, we'll be updating you on the next generation level performance of our modules and the introduction of new module functionality that will help you position your business like never before.

This is where TTS is headed, and we're excited to be connected with you on this journey. As always, thank you for your business and continued support.



TradeTech Solutions is proud to be the technology service provider for **NEMRA**.



NATIONAL ELECTRICAL MANUFACTURERS REPRESENTATIVES ASSOCIATION

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